VALUE PROP CANVAS

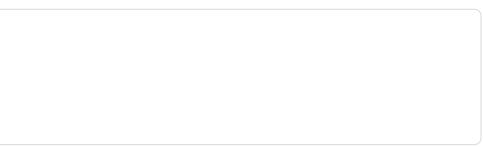
Name:



Customer Segment
SMEs in focus
NEW PRODUCT & SERVICE OFFERING

CURRENT CUSTOMER PAINS

PAIN RELIEVER



CURRENT CUSTOMER GAINS

JSTOMER GAINS	GAIN CREATOR

BIZ MODEL CANVAS

Name:

BHYVE

KEY PARTNERS	KEY ACTIVITIES	VALUE PROPOSIT	ON	CUSTOMER RELATIONSHIPS	CUSTOMER SEGMENTS
	KEY RESOURCES			CHANNELS	
COST STRUCTURE			REVENUE STREAMS	S	